

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

Southwest Wheel
 343 Gembler Road
 San Antonio, TX 78219

PROPOSAL Annual Contract for Truck Body
 FOR: Trailer Parts and Service
 TIME & (January 27, 2014 through December 31, 2014)
 DATE: 3:00 p.m., January 24, 2014
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM 1	DEXTER PRODUCTS SUCH AS AXELS, SUSPENSIONS AND BRAKE PARTS			
1.	Estimated SAWS will purchase \$1,000.00 of Dexter product per year Percent of discount offered		0% 1,000.00	
2.	Product identification (Mfg.)		Dexter	
3.	Type price schedule (dealer, jobber, etc.)		OEM Dealer/Retail	
4.	Price schedule number		Dexter Price Sheet 040111	
5.	Date of price schedule		4/1/2011	
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net	
ITEM 2	BULLDOG PRODUCTS SUCH AS JACKS AND LANDING GEAR			
1.	Estimated SAWS will purchase \$1,000.00 of Bulldog product per year Percent of discount offered		0% 1,000.00	
2.	Product identification (Mfg.)		Bulldog (Cequent)	
3.	Type price schedule (dealer, jobber, etc.)		SAWS Net Price Sheet	
4.	Price schedule number		Cequent Nov. 2013	
5.	Date of price schedule		11/2013	
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net	
ITEM 3	HOLLAND PRODUCTS SUCH AS HOOKS, DRAWBARS AND LANDING GEAR			
1.	Estimated SAWS will purchase \$1,000.00 of Holland product per year Percent of discount offered		0.38 625.00	
2.	Product identification (Mfg.)		SAF Holland	
3.	Type price schedule (dealer, jobber, etc.)		Aftermarket/List	
4.	Price schedule number		2014 SAF Holland	
5.	Date of price schedule		1/2014	
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		List Price	
ITEM 4	REESE PRODUCTS SUCH AS HITCHES AND TOWING PRODUCTS			
1.	Estimated SAWS will purchase \$1,000.00 of Reese product per year Percent of discount offered		0% 1,000.00	
2.	Product identification (Mfg.)		Reese (Cequent)	
3.	Type price schedule (dealer, jobber, etc.)		SAWS Net	

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4.	Price schedule number		Sequent Nov. 2013		
5.	Date of price schedule		11/2013		
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net		
ITEM 5	PUTNAM PRODUCTS SUCH AS TRAILER BALLS AND BALL MOUNTS				
1.	Estimated SAWS will purchase \$1,000.00 of Putman product per year Percent of discount offered		0% 1,000.00		
2.	Product identification (Mfg.)		Reese (Cequent)		
3.	Type price schedule (dealer, jobber, etc.)		SAWS Net		
4.	Price schedule number		Sequent Nov. 2013		
5.	Date of price schedule		11/2013		
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net		
ITEM 6	DICO PRODUCTS SUCH AS COUPLERS				
1.	Estimated SAWS will purchase \$1,000.00 of Dico product per year Percent of discount offered		0% 1,000.00		
2.	Product identification (Mfg.)		Dico (Titan)		
3.	Type price schedule (dealer, jobber, etc.)		Distributor		
4.	Price schedule number		Dico-Titan		
5.	Date of price schedule		1/1/2014		
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		Distributor SAWS Price		
ITEM 7	BUYERS PRODUCTS SUCH AS D-RINGS, LATCHES, HINGERS				
1.	Estimated SAWS will purchase \$1,000.00 of Buyer product per year Percent of discount offered		0% 1,000.00		
2.	Product identification (Mfg.)		Buyers Product		
3.	Type price schedule (dealer, jobber, etc.)		Net		
4.	Price schedule number		2014 Jan.-Feb. Buyers Product		
5.	Date of price schedule		1/1/2014		
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net		

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ITEM 8	COLE HERSEE PRODUCTS SUCH AS CONNECTORS AND SWITCHES			
1.	Estimated SAWS will purchase \$1,000.00 of Cole Hersee product per year Percent of discount offered		0% 1,000.00	
2.	Product identification (Mfg.)		Cole Hersee	
3.	Type price schedule (dealer, jobber, etc.)		Jobber/Dealer SAWS Net	
4.	Price schedule number		2014 SAWS Cole Hersee	
5.	Date of price schedule		1/1/2014	
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		2014 SAWS	
ITEM 9	POLLACK PRODUCTS SUCH AS PLUGS AND CONNECTORS			
1.	Estimated SAWS will purchase \$1,000.00 of Pollack product per year Percent of discount offered		0% 1,000.00	
2.	Product identification (Mfg.)		Pollak	
3.	Type price schedule (dealer, jobber, etc.)		Jobber	
4.	Price schedule number		Pollak Jobber W 07-13	
5.	Date of price schedule		July 2013	
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net	
ITEM 10	PHILLIPS PRODUCTS SUCH AS AIR AND ELECTRICAL PRODUCTS			
1.	Estimated SAWS will purchase \$1,000.00 of Phillips product per year Percent of discount offered		0% 1,000.00	
2.	Product identification (Mfg.)		Phillips	
3.	Type price schedule (dealer, jobber, etc.)		Distributor	
4.	Price schedule number		Phillips Dist. 121713	
5.	Date of price schedule		12/17/2013	
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net	
ITEM 11	HAYES LEMMERZ PRODUCTS SUCH AS BRAKE CONTROLS			
1.	Estimated SAWS will purchase \$1,000.00 of Hayes Lemmerz product per year Percent of discount offered		0% 1,000.00	
2.	Product identification (Mfg.)		Hayes Brake Controller	
3.	Type price schedule (dealer, jobber, etc.)		Net Price	

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4.	Price schedule number		Hayes Brake Controller Jan. 1, 2014		
5.	Date of price schedule		1/2014		
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		Net 1 Piece Price		
ITEM 12	TEKOSHA PRODUCTS SUCH AS BRAKE CONTROLS & BRAKEAWAY STICHES				
1.	Estimated SAWS will purchase \$1,000.00 of Tekonsha product per year Percent of discount offered		0% 1,000.00		
2.	Product identification (Mfg.)		Tekonsha (Cequent)		
3.	Type price schedule (dealer, jobber, etc.)		SAWS Net		
4.	Price schedule number		Cequent Nov. 2013		
5.	Date of price schedule		11/2013		
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		SAWS Net		
ITEM 13	INDIVIDUAL ITEMS	UNIT			
	50 ea. Connector Trailer Female, Phillips, #15-720, SAWS #33446	PRICE	7.55		
		TOTAL	377.50		
	70 ea. Connector Trailer Male, Phillips, #15-730, SAWS #33447	UNIT			
		PRICE	6.41		
		TOTAL	448.70		
	40 ea. Connector Trailer Male, Pollak, #12-706, SAWS #33034	UNIT			
		PRICE	2.49		
		TOTAL	99.60		
	30 ea. Connector Trailer Female, Pollak, #12-707, SAWS #33035	UNIT			
		PRICE	3.25		
		TOTAL	97.50		
	40 ea. Connector Trailer Female, Cole Hersee, #1235, SAWS #10687	UNIT			
		PRICE	8.33		
		TOTAL	333.20		
	60 ea. Connector Trailer Male, Cole Hersee, #1236, SAWS #10710	UNIT			
		PRICE	6.81		
		TOTAL	408.60		
	30 ea. Connector Trailer Female, Grote, #82-1020	UNIT			
		PRICE	5.17		
		TOTAL	155.10		
	40 ea. Connector Trailer Male, Grote, #82-1021	UNIT			
		PRICE	3.66		
		TOTAL	146.40		
	20 ea. Solenoid, Cole Hersee, #24059, SAWS #16437	UNIT			
		PRICE	16.20		
		TOTAL	324.00		
	30 ea. Solenoid, Venturo, #15831C	UNIT			
		PRICE	60.00		
		TOTAL	1,800.00		
	30 ea. Solenoid, Venturo, #15832D	UNIT			
		PRICE	137.00		
		TOTAL	4,110.00		
	40 ea. Pintle Hooks Bolts, Buyers, #B9020, SAWS #7847	UNIT			
		PRICE	3.56		
		TOTAL	142.40		

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	40 ea. Pintle Eye, Buyers, #B16137, SAWS #7707	UNIT PRICE TOTAL	23.65 946.00		
	20 ea. Pintle Hook, Reese, #63015, SAWS #8624	UNIT PRICE TOTAL	47.40 948.00		
	30 ea. Pintle Hook, Holland, #PH760	UNIT PRICE TOTAL	255.63 7,668.90		
	35 ea. Switch Monetary, Cole Hersee, #55021, SAWS #16461	UNIT PRICE TOTAL	4.15 145.25		
	30 ea. Switch Monetary, Cole Hersee, #55054, SAWS #16380	UNIT PRICE TOTAL	9.08 272.40		
	25 ea. Pintle Alarm Switch, Cole Hersee, #90043, SAWS #16415	UNIT PRICE TOTAL	6.36 159.00		
	15 ea. Master Disconnect Switch, Cole Hersee, #2484	UNIT PRICE TOTAL	20.30 304.50		
	TOTAL ITEM 13	TOTAL	18,887.05		
ITEM 14	LABOR AND SERVICE				
	Estimated SAWS will use 25 labor hours for in Shop Service per year				
A.	Labor Rate for in Shop Service		75.00/hour		
B.	Up-Charge for outside labor, cost plus		10%		
	Business Hours		8:00 a.m. - 5:00 p.m. 5 days		
			Weekend Closed		
	Subtotal ITEM 14	TOTAL	1,875.00		
ITEM 15	SHOP SUPPLIES				
	Percent of labor charges charged as shop supplies		5%		
ITEM 16	BULK MATERIALS				
	Cost plus percentage for bulk materilas used to repair vehicles		20%		
	GRAND TOTAL	TOTAL	32,387.05		
	EXTENSION 1		32,387.05		
	EXTENSION 2		32,387.05		
	EXTENSION 3		32,387.05		

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	Terms		Net 30 days		
	Delivery Days		3 days		

***Low Bidder**

BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY:

Fleet Pride
 Ranch Hand Truck Accessoris
 Southwest Wheel

SAWS Website